

Market situation and outlook for soybeans

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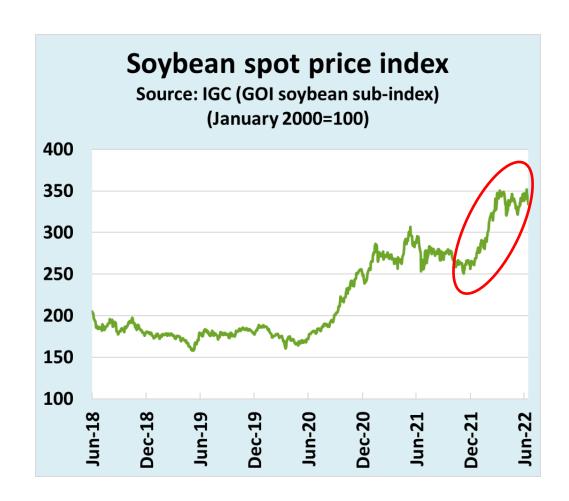


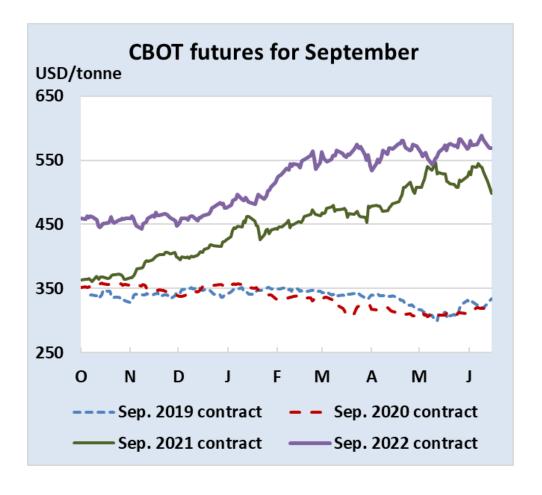
Presentation outline

- 1. International prices
- 2. 2021/22 S&D forecasts
- 3. 2022/23 S&D projections
- 4. Round-up



International soybean prices rallying to multi-year highs

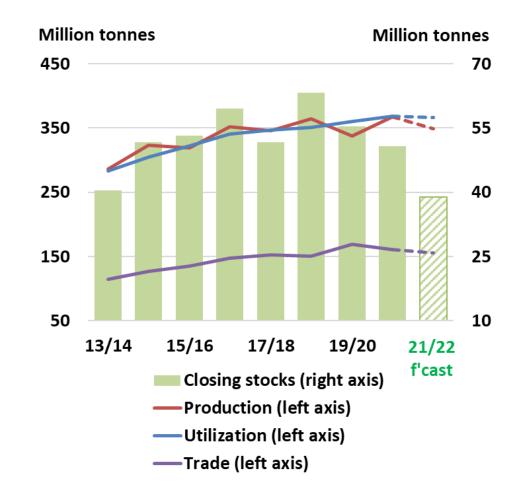






2021/22: global supply & demand at a glance

	2018/19	2019/20	2020/21	2021/22 f'cast			
	million tonnes						
WORLD BALANCE							
Production	364.6	337.7	367.9	349.1			
Utilization	350.9	359.8	368.8	366.3			
Ending stocks	63.3	55.4	50.7	38.9			
Trade	150.4	169.1	161.0	155.4			



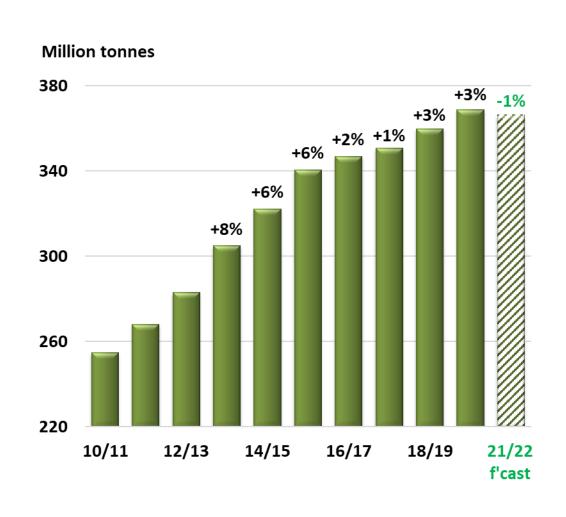


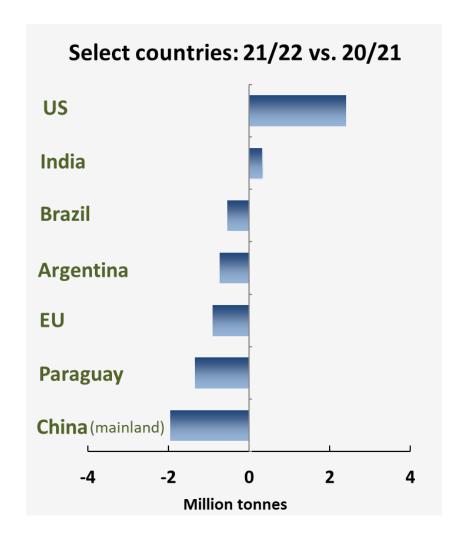
World soybean production to drop in 2021/22 driven by sharply lower South American outputs

	2018/19	2019/20	2020/21	2021/22 f'cast	Change: 2021/22 over 2020/21	
		million tonnes			mill. tonnes	%
WORLD of which:	364.6	337.7	367.9	349.1	-18.8	-5.1
USA	120.5	96.7	114.8	120.7	6.0	5.2
China (mainlan	d) 16.0	18.1	19.6	16.4	-3.2	-16.3
India	13.3	11.2	12.6	13.1	0.5	4.0
Canada	7.4	6.1	6.4	6.3	-0.1	-1.4
Ukraine	4.5	3.7	2.8	3.4	0.6	21.9
Russian Fed	4.3	4.4	4.3	4.8	0.5	11.1
Brazil	119.7	124.8	138.2	124.3	-13.9	-10.1
Argentina	55.3	48.8	46.2	41.5	-4.7	-10.2
Paraguay	8.7	10.2	9.6	4.2	-5.4	-56.3



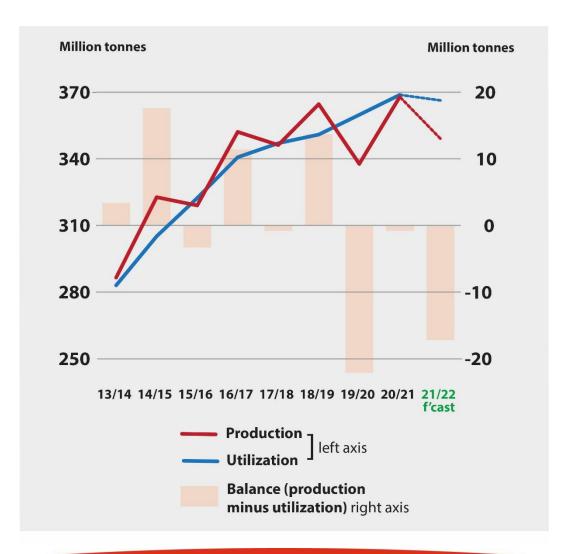
Global utilization to contract exceptionally in 2021/22





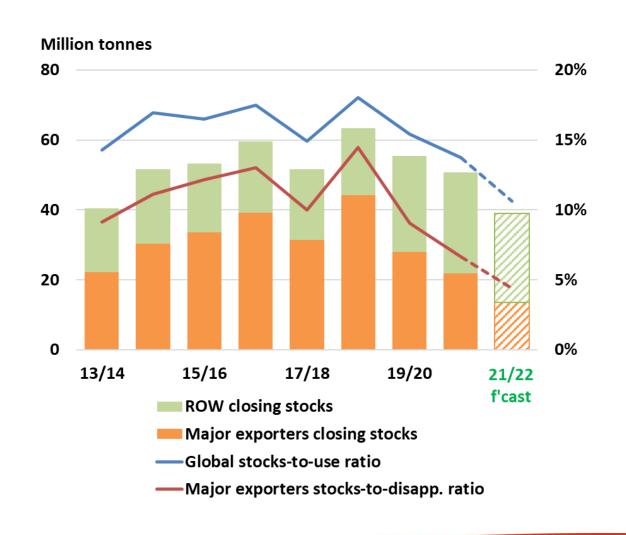


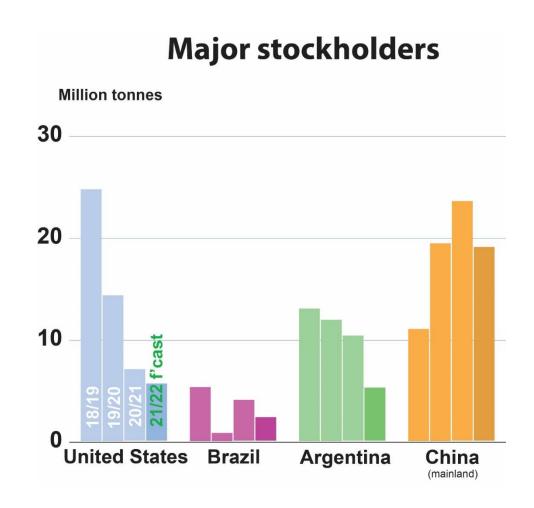
Global utilization to exceed production for the third consecutive season





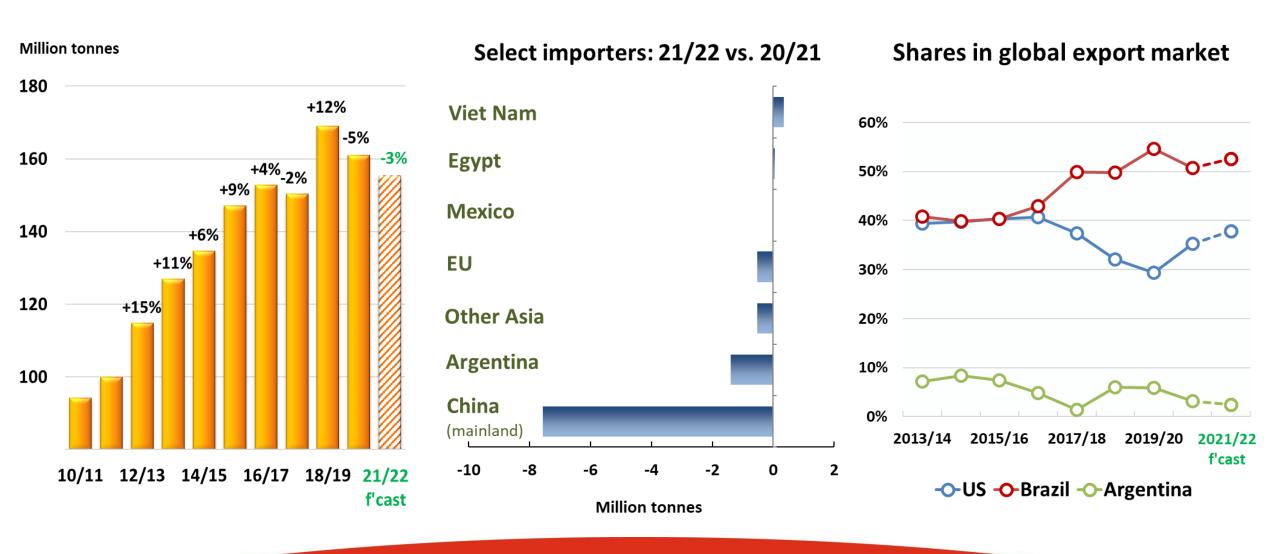
2021/22 end-of-season stocks to fall to a nine-year low





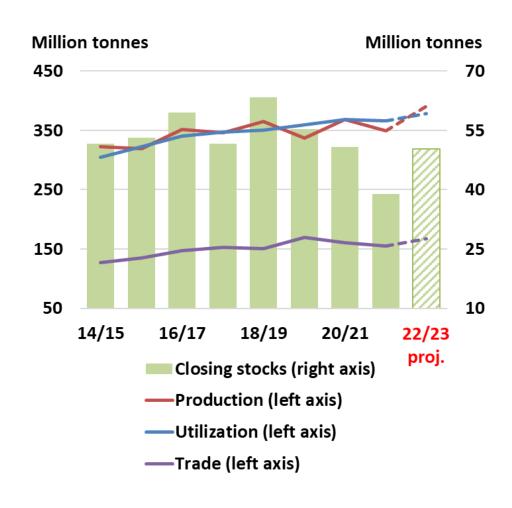


2021/22 soybean trade to contract for the second successive season





2022/23: global supply & demand outlook



At-a-glance:

- **production**: to rebound to a record high
- <u>utilization</u>: to recover moderately
- **ending stocks**: to replenish modestly
- trade: to resume growth

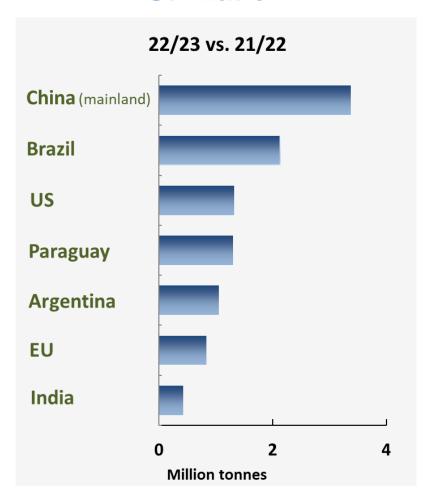


Global production and utilization to recover in 2022/23

Production

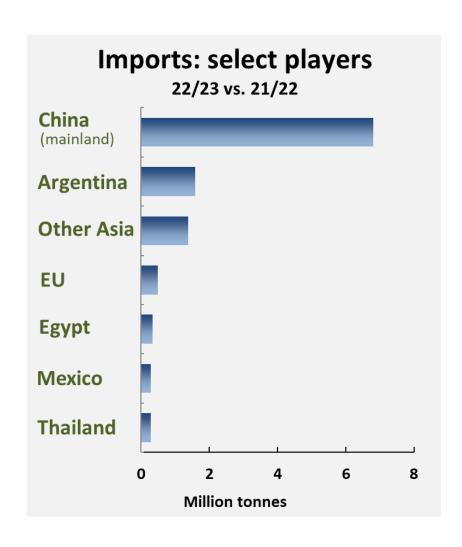
nnes percent
12.0
4.6
2.0
18.8
2.2
7.2
-29.6
15.5
17.3
138.1
23.8

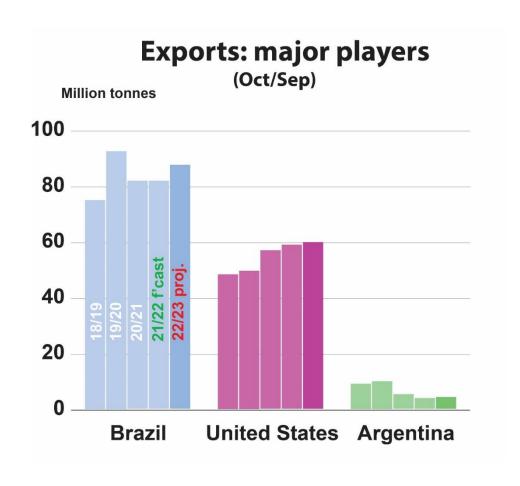
Utilization





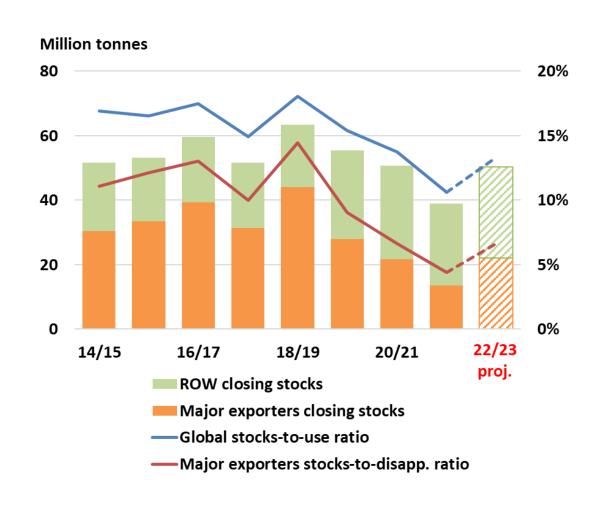
2022/23 soybean trade to rebound

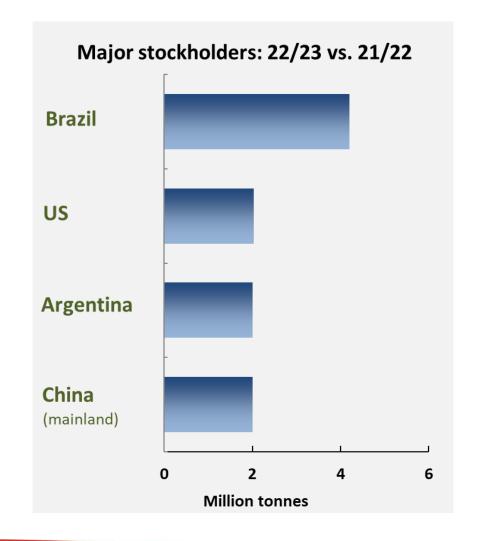






A modest replenishment of end-of-season stocks expected for 2022/23







Round-up

Overall situation & outlook

- global soybean market tightened significantly in 2021/22
- tentative 2022/23 forecasts suggest a slight improvement in global supply-demand situation

Near-by price drivers & uncertainties

- final 2021/22 harvest figures for SH
- outcome of 2022/23 plantings in NH (esp. in the US)
- weather conditions in the coming months (NH yields and SH plantings)

- protein meal demand from livestock sector
- uptake from biodiesel industry
- macro-economic conditions
- trade policy measures
- uncertainties related to the war in Ukraine



Thank you for your attention!















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